

Discuss these questions with your group and circle your answers.

1. What Marketing Strategies do you see? (Hint: there can be more than one!)



Celebrities **Claims**









2. Who is the #1 Target Audience for this product? (Hint: there is only one right answer!)











Nutrition Facts

Serving Size 1 Package (27 g)

Approx. 18 Servings Per Container

Amount Per Serving Calories

Cereal 100

	Amount	%Daily Value
Total Fat Saturated Fat Trans Fat	1g 0g 0g	1% 0%
Cholesterol Sodium Total Carbohydrate Dietary Fiber Total Sugars	0m; 140 24g 2g8	mg 6% 9%
Includes 8g Added Sug Protein	gars 8g 2g	16%

Ingredients

Corn flour blend (whole grain corn flour, corn flour), Sugar, Wheat flour, Whole grain oat flour, Canola and/or soybean oil, contains 3% or less of hydrogenated vegetable oil (coconut, soybean, and/or cottonseed), Salt, Natural flavor. Red 40, Blue 1, Yellow 6. Vitamins and minerals: Calcium carbonate. Sodium ascorbate (vitamin C), Reduced iron, Zinc oxide, Pyridoxine hydrochloride (vitamin b6), Thiamin mononitrate (vitamin B1). Folic acid.





Discuss these questions with your group and circle your answers:

1. Is your ingredient list short or long?

This one's easy! Start counting... then circle the correct answer:

SHORT	LONG	
fewer	more	
than 10	than 10	



A long ingredient list isn't automatically bad, but it does mean you may want to do some more investigating!

2. Does your ingredient list match what is listed on the front?

Let's break this one down. First... take another look at the front of your product. What flavors are marketed there? What would you hope to find in the ingredient list? Write them below:

I would hope to find:		

Great work! Now see if you can find those words in your ingredient list. Are they in there? Circle one.







That's some sneaky marketing! Where do you think the flavors and colors are coming from?

